

DESIGNATION : **MANAGER – BUSINESS DEVELOPMENT**

REPORTING TO : Head – Sales

LOCATION : Bangalore

EXPERIENCE : Minimum 3 years in HNI Client acquisition in offline segment

QUALIFICATION : Any Graduation / PG

JOB ROLE / RESPONSIBILITIES:

- Increasing the client base through effective client acquisition
- Client profiling
- Database Management
- Customer relationship transaction
- Business Development

KEY SKILLS REQUIRED:

- Access to HNI Database & few HNIs, Ability to source new database
- Excellent written and verbal communication
- Understanding of equity markets and other financial products
- Strong presentation, communication and influencing skills